

THE NUMBERS

Asking Price:	\$1,694,221
Sales:	\$2,972,319 2019 \$2,757,675 2018 \$2,716,974 2017
Cash Flow:	\$406,640 2019 \$381,342 2018 \$354,892 2017
FF&E:	\$945,600 Included in purchase price
Repeat Customers:	95%
Employees:	68

Manufacturing Company, is a strictly contract, wholesale business located along the Wasatch Front, Utah. The business was established in 1989. They sell to the largest and best companies in their field from all around the United States. They are the largest manufacturer of their products in Utah and the one of the largest of their type of products the Intermountain West. They are strictly B2B.

A huge value add for this business is their internally—developed proprietary software that serves as an ordering and tracking tool for customers. The software can be utilized to scale the business in new markets across the US using a hub and spoke model for expansion.

Over the last year, they have increased their capacity from 25,000 pieces per week to over 150,000 pieces per week. They are continually expanding as our current clients expand their business. Since they are the service-arm for their customers they find that they can grow their business by simply having the capacity to serve their customers and then give them a superior product in a timely manner. They specialize in fast turnarounds, and in making sure that all jobs get done correctly and on time.